

<b>2017-2018 Texas City Management Association Approved Budget</b>	
<b>Estimated beginning fund balance</b>	756,000.00
<b>Revenues</b>	
Membership dues	210,000.00
Annual conference	174,000.00
Publications (History book, handbooks)	0.00
Investment income	20,000.00
City Management Clinic	14,400.00
William "King" Cole workshops	27,000.00
City Managers of Tomorrow	7,000.00
<b>Total revenue</b>	<b>452,400.00</b>
<b>Operating expenses</b>	
Annual Conference (increase for bags)	225,000.00
Administrative services	22,000.00
Printing and copying	3,000.00
Postage and freight	2,500.00
ICMA liaison	27,000.00
Board and committees	30,000.00
Scholarship programs	37,000.00
City Management Clinic	15,000.00
William "King" Cole workshops	30,110.00
City Managers of Tomorrow Training	9,000.00
Awards and recognitions	12,000.00
Professional fees	6,000.00
Telephone and fax	500.00
Websites and on-line services	22,000.00
Dues and publications	500.00
Office supplies	500.00
Member relations	25,000.00
Miscellaneous	750.00
Regional training fund	5,000.00
TCMA president region meeting visits support	8,000.00
TCMA Strategic Planning and Tracking	600.00
ICMA Fund for Professional Management	15,000.00
Public Executive Institute	2,220.00
Salary Survey	11,500.00
<b>Subtotal operating expenses</b>	<b>510,180.00</b>
<b>* Discretionary Program Expenses</b>	
ICMA Annual Conference Scholarships (25 X \$700)	17,500.00
Ethics Train the Trainers	7,500.00
2023 ICMA Annual Conference Sponsorship	8,000.00
Website Redesign including new database search	16,000.00
PR Campaign for Prof Management	50,000.00
<b>Subtotal program expenses</b>	<b>99,000.00</b>
<b>Total expenses</b>	<b>609,180.00</b>
<b>Total change in fund balance</b>	<b>\$ (156,780.00)</b>
<b>Ending fund balance</b>	<b>\$ 599,220.00</b>

\*Expenses determined on an annual basis and approved by the Board